

Have you been brainwashed to believe that acquiring the material trappings of success will lead to emotional fulfillment? Do you find it difficult to lead a gratifying life in this commercial, brand-name-focused world? Have you ever been seduced into thinking that too much of one thing isn't enough? Don't get caught up in this dangerous success trap. Instead of fulfilling your dreams, it'll leave you feeling empty -- and often betrayed. In *Beating the Success Trap*, leading negotiation expert and motivational speaker Ed Brodow shares his vision for how you can live a significant, rewarding life: His formula for success is success on your own terms. One of the first major works to challenge traditional notions of success, *Beating the Success Trap* explains how to: Redefine success to coincide with your own temperament and preferences; Overcome your fears about making constructive changes in your life; Defeat the abusive voice inside your head that wants you to feel like a failure; Reevaluate your life and reconnect with your passion and enthusiasm; Create the life you've always wanted. Brodow argues that it doesn't matter how much you earn, how much you possess, or how many trophies you have won. To be truly successful is to be able to say: I spend my time doing what is meaningful to me. You will learn why: Failure is often better than success. Many people are happier without fame and fortune. Getting fired can be the best thing that ever happened to you. Changing careers is good for you. Following your bliss is better than following the herd. Brodow has taken the skills of business negotiation, amplified by his and others' personal experiences, and translated them into the tools people need to maximize their quality of life. *Beating the Success Trap* will help you attract the lifestyle that will make you truly content with your self, your life, and your place in the world.

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